

Swiber Holdings Limited 1QFY15 Results



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1QFY15 Results



1QFY15 Results

- Net profit of US\$70,000 against US\$52.8 million in 1QFY14
 - decline in backlogs as a result of depletion of order book in FY14
 - absence of US\$95.1 million gain from disposal of a group of subsidiaries in FY14
 - fair value loss of US\$20.9 million on financial liabilities
- Revenue falls 17.3% to US\$164.9 million
 - decline in revenue recognition with fewer contracts being executed
- Gross profit margins improves to 11.8% through stringent cost controls and optimisation

1QFY15 Results

- New contract wins in 2015, including three major awards from a National Oil Company (“NOC”) in India
 - US\$310 million for eight new platforms and associated pipelines for a NOC in India in February
 - US\$405.6 million for a series of contracts including a US\$333 million EPIC contract from same NOC in India for Pipeline Replacement Project 4 in March
 - US\$133 million contract, also from the same NOC in India in April
- Order book to-date of US\$1.8 billion as at 11 May 2015
- Well positioned for strong turnaround in 2HFY15

Financial Highlights

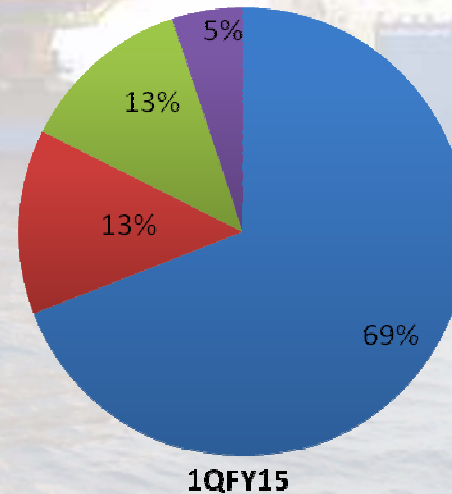
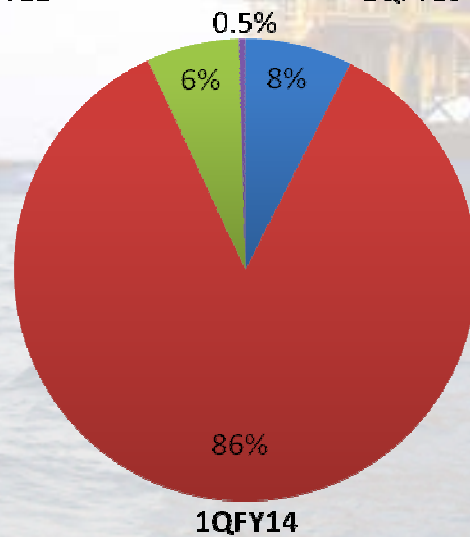
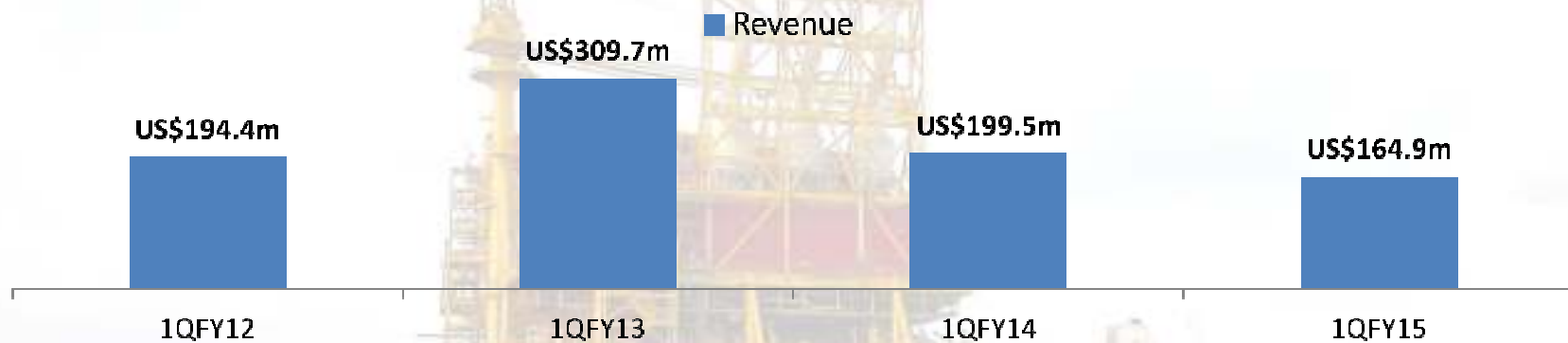


Financial Highlights

US\$'000	1QFY14	1QFY15	% change
Revenue	199,498	164,905	(17.3)
Gross profit	9,009	19,422	115.6
Other operating income	97,062	2,947	(97.0)
Share of profit of associates and joint ventures	9,991	4,844	(51.5)
Profit before tax	56,161	2,265	(96.0)
EBITDA	76,474	26,376	(65.5)
Net profit	52,833	70	(99.9)

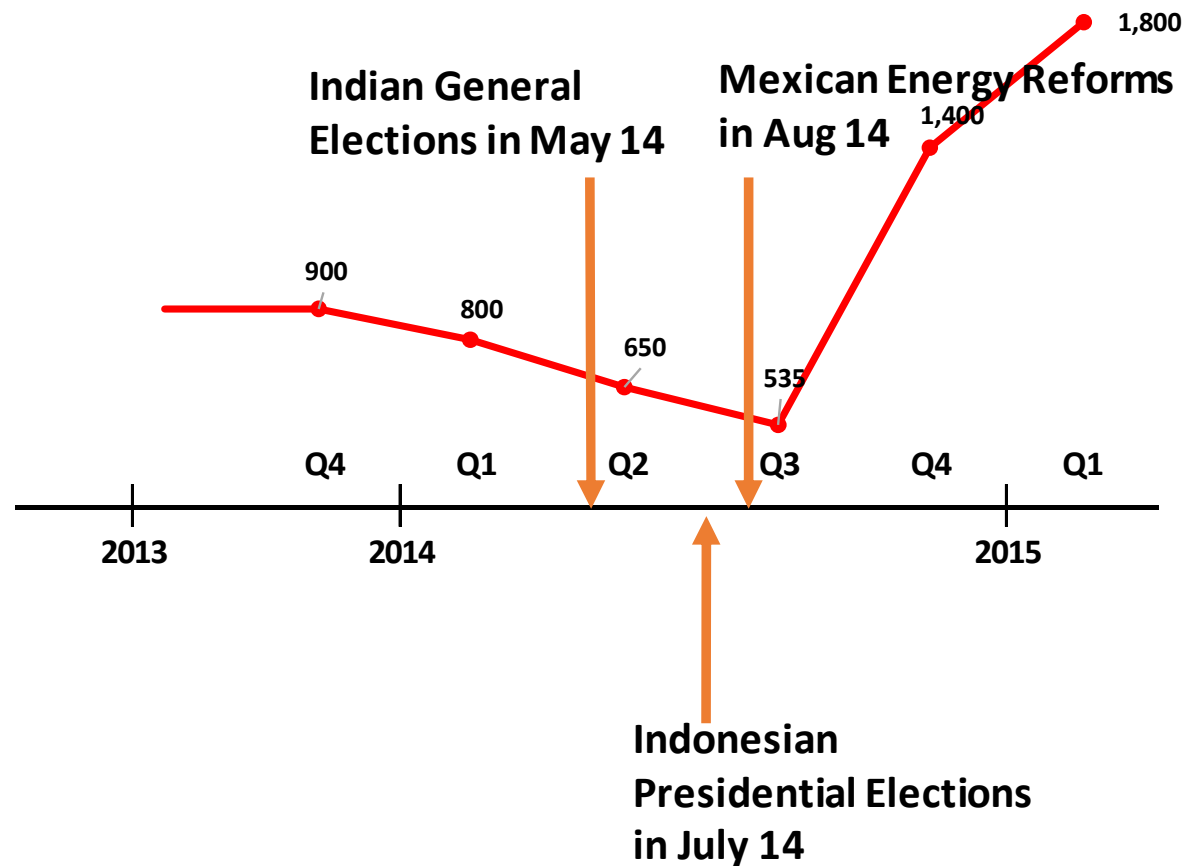
Group Revenue

- Revenue falls 17.3% to US\$164.9 million in 1QFY15 due to fewer contracts being executed
- Latin America sees upturn in activities

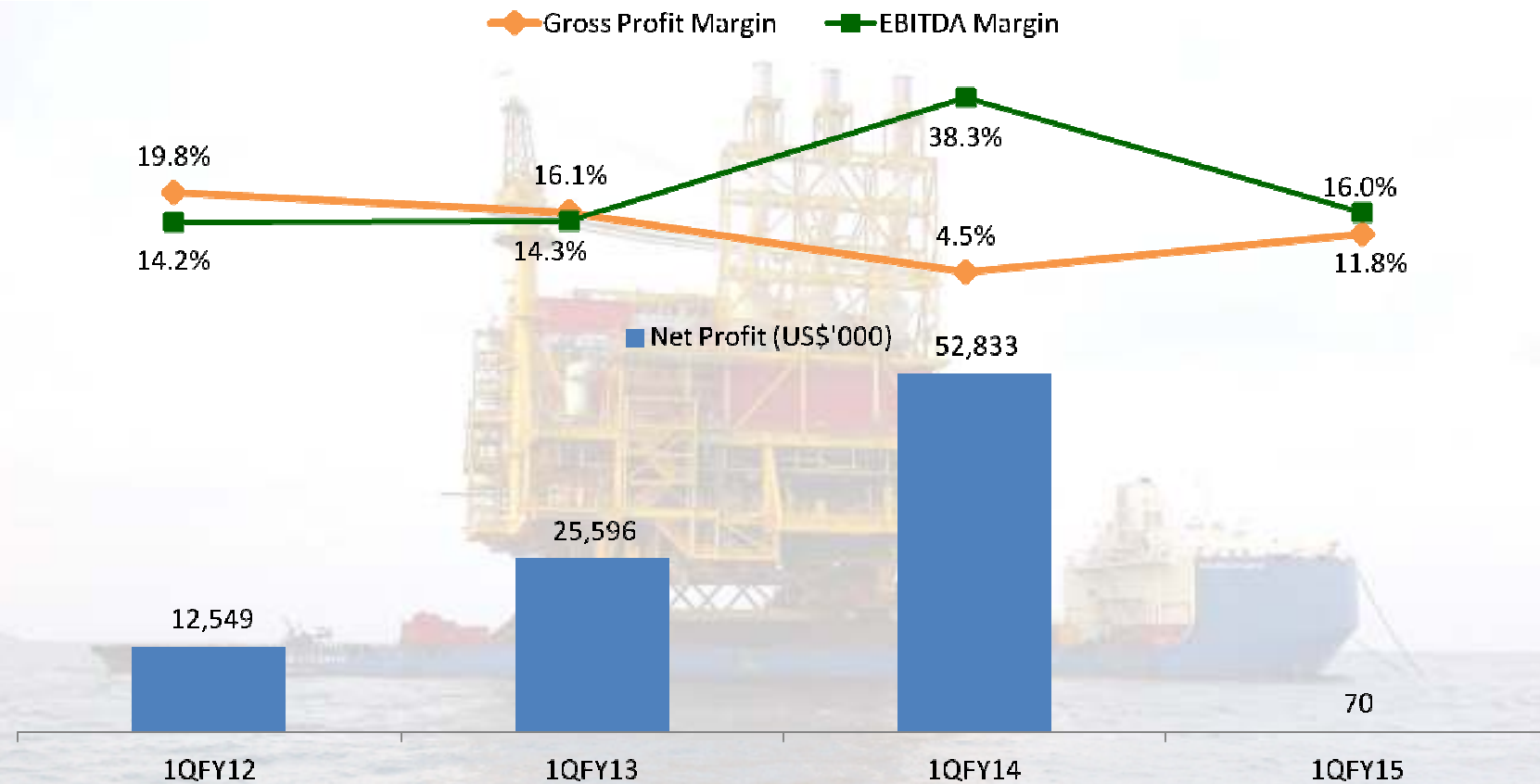


Impact of election & energy reforms in target markets on order book

- Elections in target markets slow new awards in FY14
- Energy reforms in Mexico to benefit order book



Group Profitability

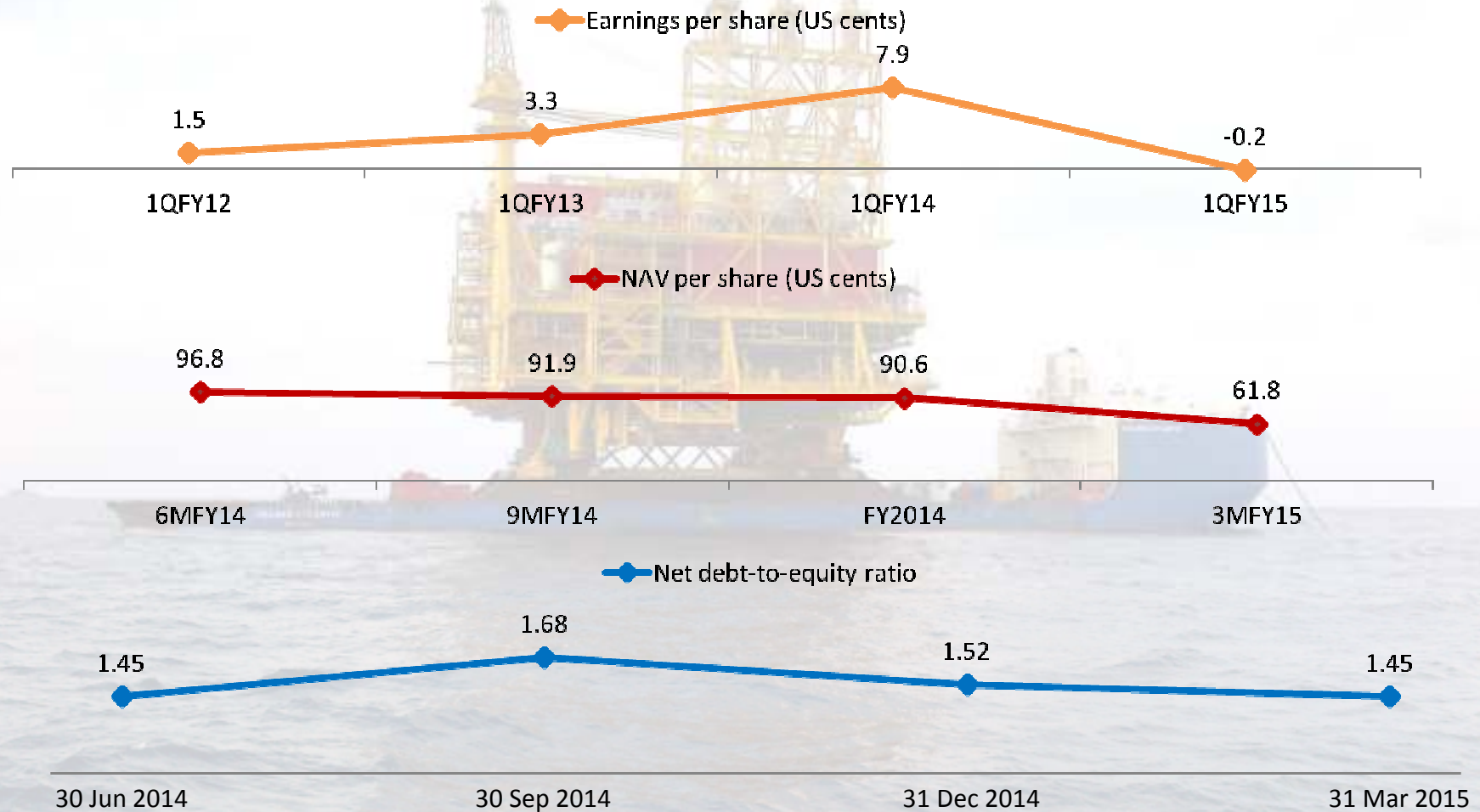


- Net profit down reflecting fewer contracts being executed, absence of US\$95.1 million gain from disposal of a group of subsidiaries in FY14, and fair value loss of US\$20.9 million on financial liabilities
- Gross profit margin improves to 11.8% in 1QFY15 with more stringent controls imposed over operating costs

Financial Highlights

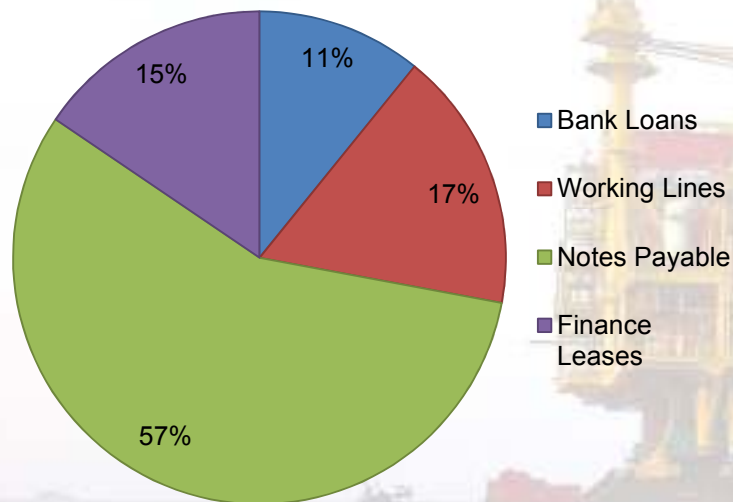
US\$'000	FY2014	3MFY15
Current Assets	1,020,519	963,330
Non-Current Assets	1,128,782	1,106,103
Current Liabilities	641,266	555,743
Non-Current Liabilities	854,710	850,642
Equity	653,325	663,048

Key Financial Ratios



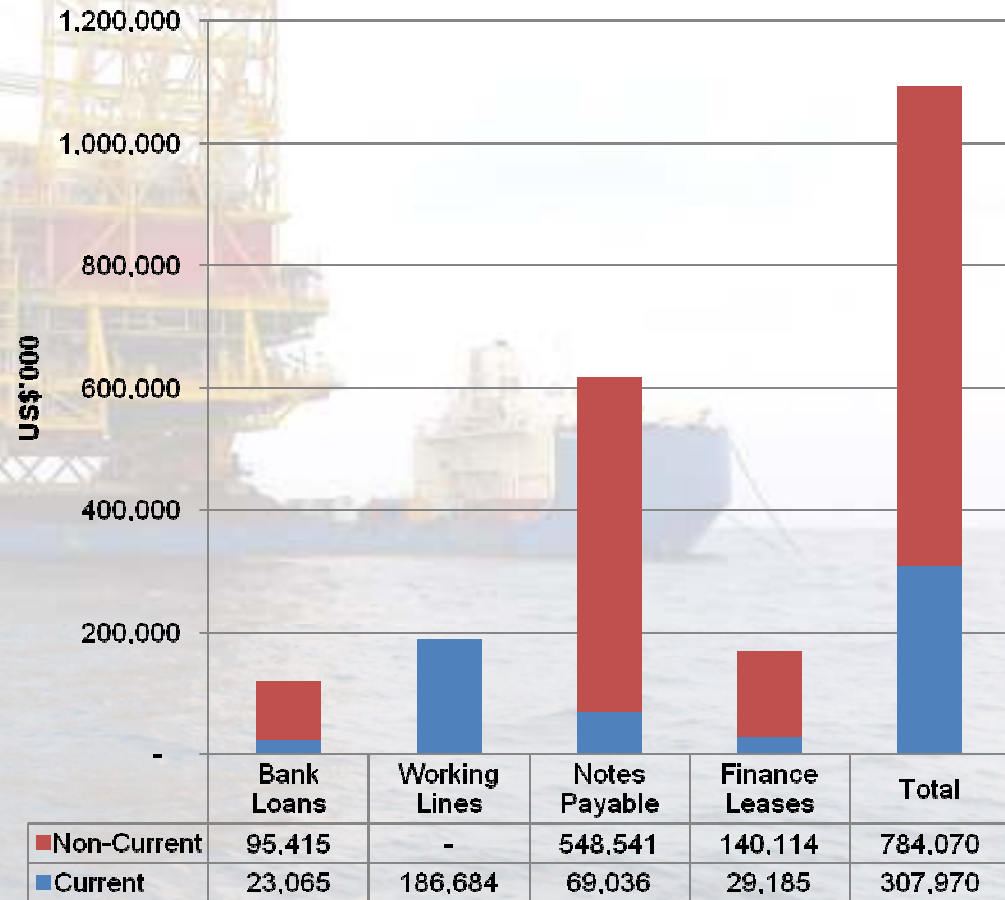
Total Group Borrowings

Total Borrowing as at 31 Mar 2015 (US\$1,092 million)



	Total US\$'000
Bank Loans	118,480
Working Lines	186,684
Notes Payable	617,577
Finance Leases	169,299

Total Current and Non-Current Borrowings as at 31 Mar 2015



Outlook



Industry Outlook

Brent Crude Price



- Oil prices have rebounded by around a third from its low of US\$50.10 in January to above US\$65
- Industry capex cuts to have greater impact on new field developments and deepwater activities
- Swiber focuses on shallow water and field development stage rather than exploration part of the oil and gas value chain
- Swiber to mitigate market pressures by leveraging on asset-based strategy to maximise vessel usage, negotiating with suppliers to greater advantage, and cutting costs.

Q&A



Thank you

