



SWIBER HOLDINGS LIMITED




Corporate Presentation

HY2014 Results

August 13, 2014

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SWIBER HOLDINGS LIMITED

Agenda

- Financial Highlights
- Outlook and Strategy
- Q&A

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Financial Highlights

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Financial Highlights Summary

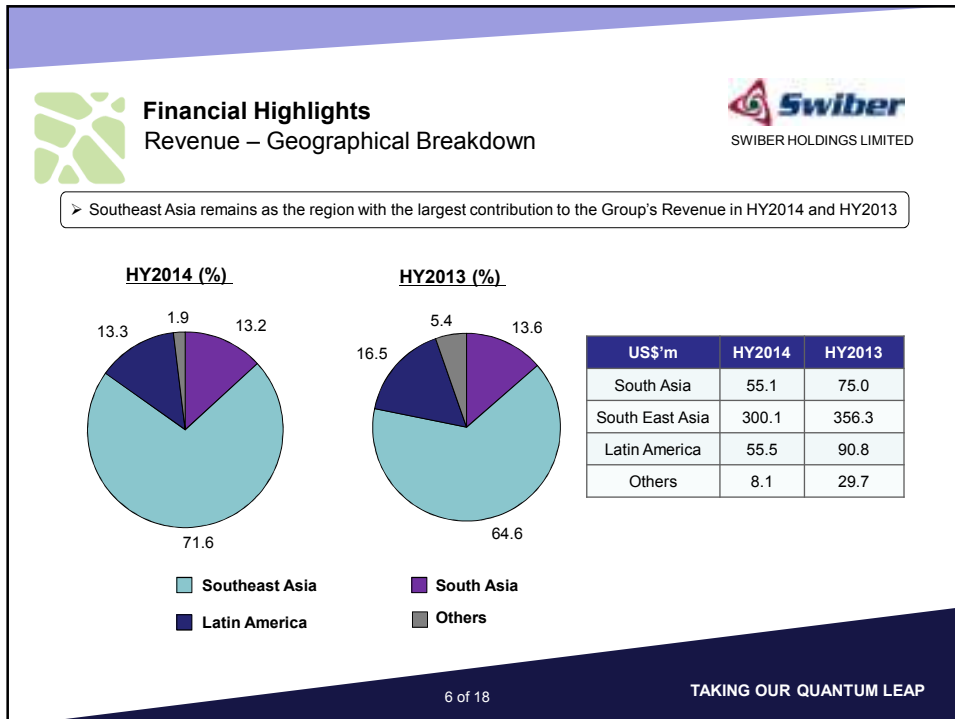
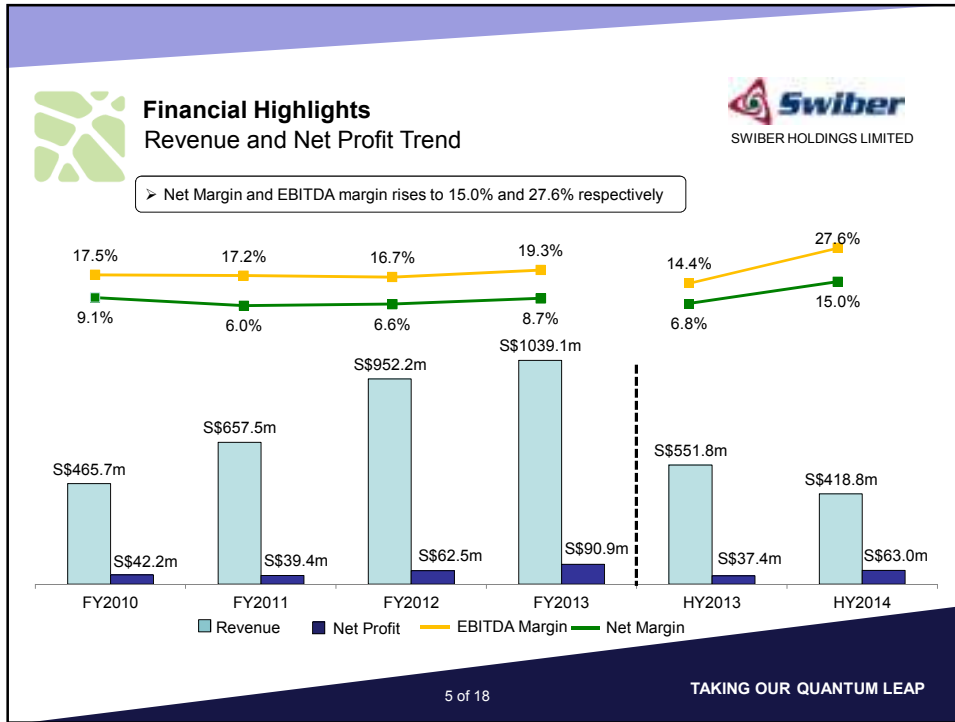
Highlights for HY2014

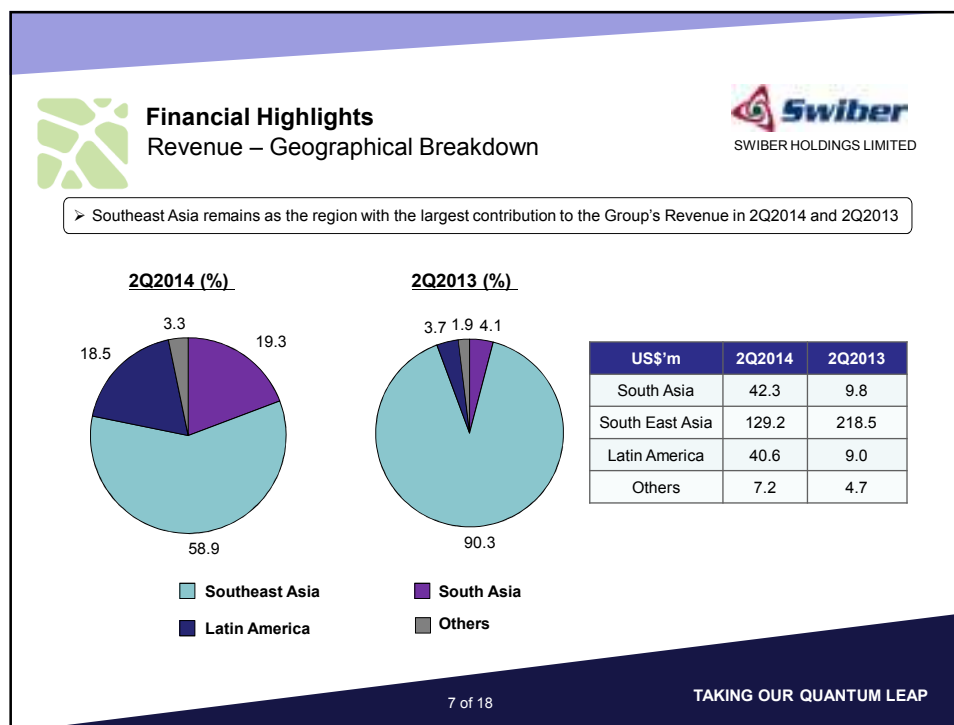
- Achieved net profit of US\$63.0 million on sales of US\$418.8 million
- Net profit up 68.3% to US\$63.0 million on recognition of disposal gain of subsidiaries and associate of S\$95.1 million
- Healthy EBITDA margin increase of 13.2 percentage points to 27.6%
- Actively bidding for major projects and anticipates growth in order book over next two quarters
- Order book of approximately US\$610 million

	HY2014 (6M)	HY2013 (6M)	Change (%)
Revenue (US\$m)	418.8	551.8	(24.1)
EBITDA (US\$m)	115.7	79.6	45.4
EBITDA margin	27.6	14.4	13.2 ppt
Profit before tax (US\$m)	68.0	49.1	38.4
Net profit (US\$m)	63.0	37.4	68.3
Net profit margin	15.0	6.8	8.2 ppt

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Financial Highlights
Statement of Financial Position

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US\$m	30 June 2014	31 December 2013	Change (%)
Cash & Bank Balances	132.2	162.4	(18.6)
Trade receivables and CWIP	866.8	715.8	21.1
Current assets	1,315.4	1,253.7	4.9
Non-current assets	977.2	727.3	34.4
Current liabilities	864.7	769.8	12.3
Non-current liabilities	735.5	469.6	56.6
Total equity	692.3	741.6	(6.6)

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Key ratios	30 June 2014	31 December 2013	Change(%)
NAV per share (US cents)	96.8	89.7	7.9
Net Debt / Equity (times)	1.45	0.91	59.3
Return on Equity (%) – annualised	18.2	12.3	48.0
Return on Asset (%) – annualised	5.5	4.6	19.6
EPS per share (US cents) (Basic) – annualised	16.6	10.2	62.7

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US\$ '000	2Q2014	2Q2013
Operating cashflow before movement in working capital	20.6	24.4
Net cash used in operating activities	(78.6)	(11.6)
Net cash (used in) / generated from investing activities	(15.8)	47.0
Net cash generated from financing activities	113.6	53.3
Cash & Cash equivalents at end of period	119.3	244.5

➤ **Cash flow used in operating activities in 2Q2014**

- The outflow was mainly a result of an increase in trade receivables and CWIP of US\$48.9 million; an increase in other receivables of US\$73.3 million; increase in trade and other payables of US\$35.3 million; and decrease in inventories of US\$6.4 million

➤ **Cash flow used in investing activities in 2Q2014**


- The outflow was due mainly to dividends paid of US\$14.6 million, purchase of property, plant and equipment and capital expenditure of US\$7.3 million which partially offset against disposal of associates of \$2.3 million

➤ **Cash flow generated from financing activities in 2Q2014**


- The inflow was due mainly to new bank borrowings amounting to US\$318.1 million, offset by repayment of borrowings amounting to US\$201.5 million

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Outlook and Strategy

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Order Book

ORDER BOOK


- As of May 2014, the Group has an order book of approximately US\$610 million
- The Group will remain prudent in managing its operations, maximising cost efficiencies to provide value added solutions to its customers

US\$m	FY2010	FY2011	FY2012	FY2014	HY2014
Order Book	680	1000	1350	900	610


- With the right resources and an experienced management team coupled with a solid track record and reputation, a large fleet of construction and supporting vessels, competent and technically skilled workforce, a good safety record, the Group is confident of its position to win more major contracts in the coming years

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Industry Outlook



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OIL PRICES TO SUSTAIN E&P SPENDING

- Oil and gas companies will increase exploration and production (E&P) spending by 6 percent to \$712 billion this year, despite a slight pullback in spending by industry majors¹
- E&P companies are basing their spending budgets for the year on oil prices at \$101 per barrel for Brent and \$91 per barrel for West Texas Intermediate

Source:
(1) 'UPDATE 2-Barclays says energy E&P spending to rise 6 pct this year', Reuters, June 18, 2014

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Industry Outlook



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OPPORTUNITIES IN ASIA, LATIN AMERICA AND WEST AFRICA

- From now till 2017, industry analysts opine that Asia is likely to account for a majority 37% share of the expenditure by global E&P operators on fixed platform capital expenditure
- West Africa is also an emerging market that is expected to account for a growing share of the market in the future
- Latin America is expected to see a 29% increase in expenditure from 2013 to 2017 in comparison to the last five years
- Separately, industry analysts also expect a surge in world subsea expenditure to surge more than 80% to \$117 billion between 2014 and 2018


Sources:
1)'Fixed Platforms Oil and Gas Market Report to 2017', Infield, 2013.
2)'Report predicts surge in world subsea expenditure', Offshore Magazine, May 23, 2014

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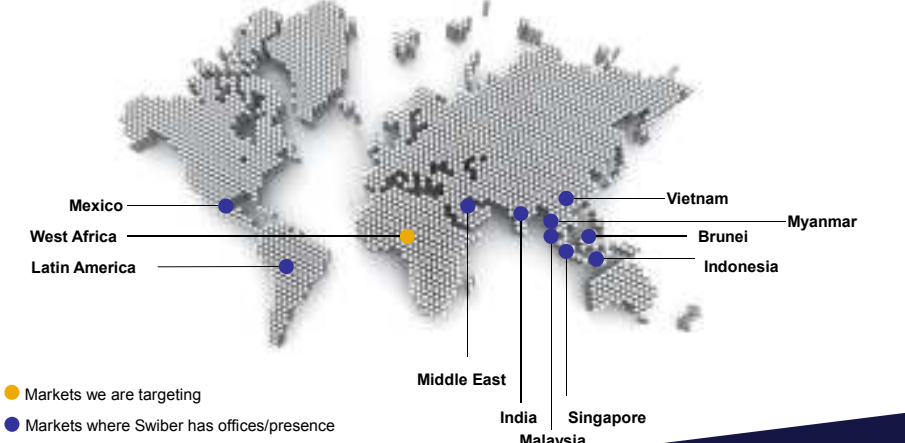


Strategy



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ACTIVELY BID FOR MAJOR PROJECTS IN TARGET MARKETS AND GEOGRAPHICAL REGIONS



● Markets we are targeting
● Markets where Swiber has offices/presence

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Strategy



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- > **Entrench our position as an experienced and reputable offshore service provider in the market deeper**
 - Well positioned to bid for major contracts
- > **Focus on winning new contracts from major oil and gas players in Asia Pacific, Latin America and the Middle East**
 - Replicating success in Southeast Asia in other geographical regions
- > **Prudent in managing business operations and cost efficiencies**
- > **Focus on penetrating into new markets**
- > **Exploring new opportunities to leverage on strong track record**

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Q&A

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Thank You

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